

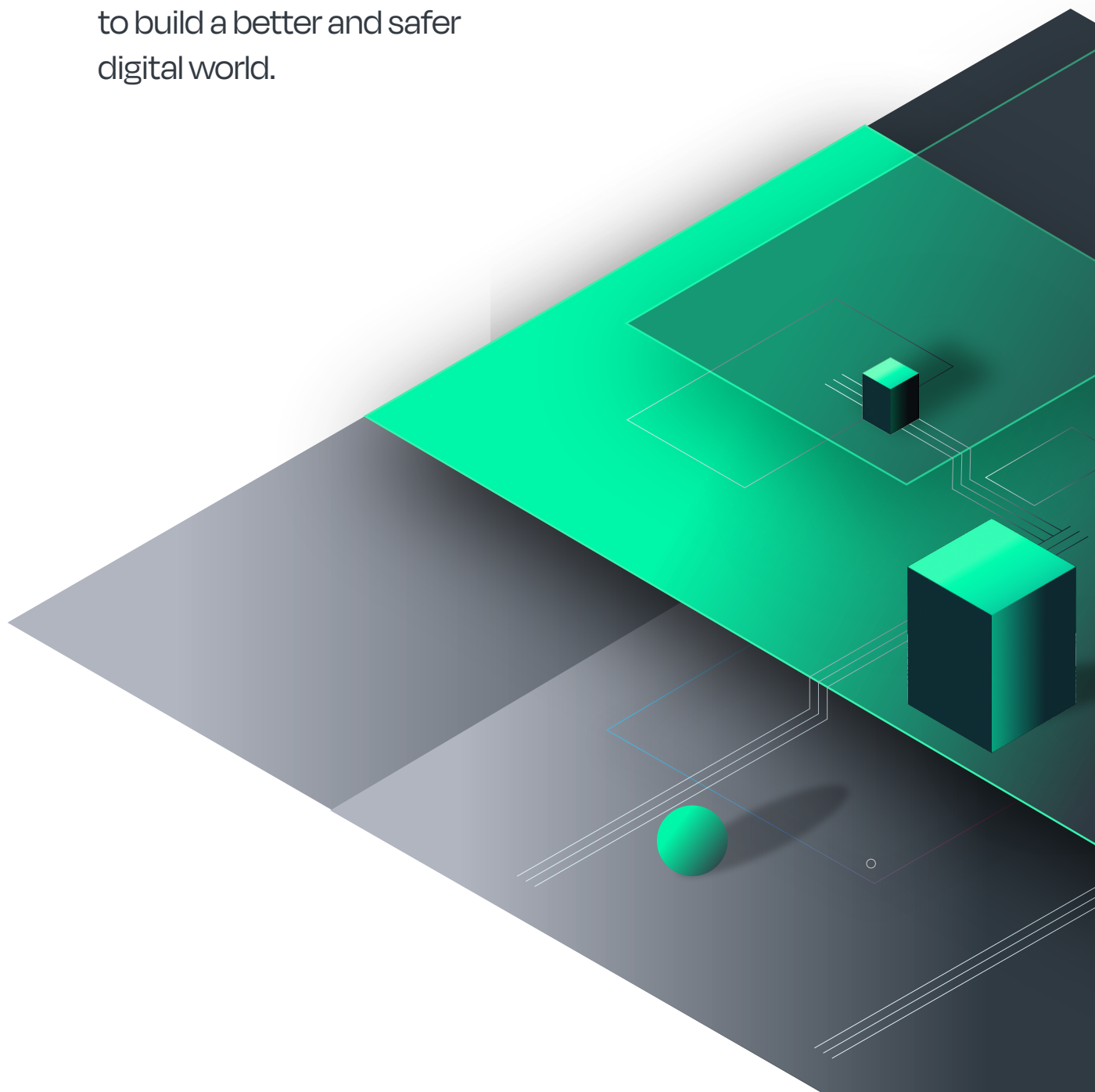


/ Exein Technology / Partners Pack

# Partners Pack

## Become a Partner

Leverage Exein's technology  
to build a better and safer  
digital world.



## The Context

02 /

A key part of any cybersecurity strategy is to ensure that security is embedded in the design and development process.

This means that security needs to be considered at every stage—including requirements gathering, design and implementation.

A risk-based cybersecurity strategy can help CISOs meet their goals and their business's needs.

A risk-based approach focuses on reducing an organization's exposure to security risks and damage, rather than solely focusing on preventing breaches.

The goal is to reduce costs while meeting compliance requirements.



Become a Partner

## Partner with us if you are

01 /

### **An Original Equipment Manufacturer**

Our solutions can be offered as an add-on to your main product. This is a good way to get your IoT products in front of customers while also protecting them from cyber attacks. We can help you design secure IoT devices and systems.

### **A Cybersecurity Consultancy Firm**

With our technology in place, your clients will take advantage of the most advanced IoT security solution without worrying about cyber attacks. Our products are designed to be modular, scalable and easy to integrate into existing systems.

"By combining our hardware and software products with Exein's solutions, we can offer our customers a secure-by-design solution, allowing them to design personalized offers "

Massimo Mauri, CEO at SECO

## Become a Partner



03 /

We offer a free Proof of Concept (POC) on your own or client's hardware. The POC enables us to showcase how Exein's security capabilities meet your own technical requirements.

Throughout the POC duration you will have access to a dedicated project manager to ensure every request is met appropriately.

Contact us at [partner@exein.io](mailto:partner@exein.io)

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